

# STRATEGIC ALLIANCE

We are committed to developing long-term relationships and supporting your needs. We value working closely together, utilizing collective resources that will contribute towards mutually positive results. Please take the opportunity to examine the many benefits available from our fully integrated services.

*Pernell J. Williams*  
President & CEO  
District Healthcare, Inc.



A sustainable community uses its resources to meet current needs while also preserving resources for future generations.



## District Healthcare, Inc.



### Affiliations

- SBA Certified
- National Minority Supplier Development Council

### Corporate Office

9430 Lanham Severn Road, Suite 207  
Lanham, MD 20747

### Northeastern Region

(800) 355-1031

### Maryland, Virginia, Washington, D.C.

(301) 918-0200

### Florida

(305) 888-1455

### E-Mail

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Pernell J. Williams  
President & CEO  
[pernell@dhc-inc.com](mailto:pernell@dhc-inc.com)

### Web Site

[www.dhc-inc.com](http://www.dhc-inc.com)

Offering products that promote a sustainable community



# >MISSION

To provide products and services that address our customers needs and community economic development.



Founded in 1985, District Healthcare, Inc. provides customers with “one stop shopping” and consolidated purchasing initiatives that help businesses and the community.

We are committed to providing our customers with meaningful tools that can reduce costs and integrate valuable services that enhance the bottom line. **We provide solutions through our integrated manufacturing, private labeling, guaranteed savings, logistical support, and distribution services.**

# >PRODUCTS

- Food Service (cutlery, equipment)
- Janitorial (paper, chemicals, can liners)
- Laboratory (glassware, scopes, chemicals)
- Medical (gloves, masks, disposable clothing)
- Safety (hard hats, vests, respirators)



# >SERVICES

## Programs

- Choice of direct or distributor pricing
- Order from your existing prime vendor
- GSA, DAPA and other government contracts

## Private Labeling

- Custom manufacturing and blending private label projects** ~ research and development team can private label the product you want at the price you need.

## Guaranteed Savings

- Product value analysis** ~ examine the materials, processes, information systems, and the flow of materials involved to improve upon cost and/or performance of the products or services.
- Usage application** ~ evaluate efficiency, labor, product usage cost effectiveness, resulting in lower costs.

## Logistical Support

- Beyond the traditional warehousing and distribution functions, we provide a number of services including value added logistics activities, resource provision and training, development and consultancy services.
- Community economic development** ~ Support the sustainable use of natural resources and create economic alternatives that make a difference to people and places.

## The Power of Green

- Waste reduction
- True green products** ~ recycled paper, plastics
- Reducing use reduces cost

## Other Services

- Reliable consultative analysis reports
- Dedicated account managers
- EDI institutional billing

